RONALD J. MANN Professor of Law | Columbia Law School 435 West 116th Street | New York, NY 10027 212.854.1570 rmann@law.columbia.edu

ACADEMIC APPOINTMENTS:

Albert E. Cinelli Enterprise Professor of Law (2011-date)

- Co-Director, Charles E. Gerber Program in Transactional Studies, Columbia Law School (2007date)
- Ben H. & Kitty King Powell Chair in Business & Commercial Law, University of Texas School of Law (2004-2007)

William Stamps Farish Professor in Law, University of Texas School of Law (2002-2004)

Professor of Law, The University of Michigan Law School (1999-2002)

Assistant Professor of Law, The University of Michigan Law School (1997-1999)

Professor of Law, Washington University School of Law (1997)

Associate Professor, Washington University School of Law (1994-1997)

OTHER LEGAL EMPLOYMENT

- Law Clerk to Judge Joseph T. Sneed, United States Court of Appeals for the Ninth Circuit, San Francisco, California (1985-1986)
- Law Clerk to Justice Lewis F. Powell, Jr., United States Supreme Court, Washington, D.C. (1986-1987)
- Assistant to the Solicitor General, United States Department of Justice, Washington, D.C. (1991-1994) (argued eight Supreme Court cases and wrote briefs on the merits in forty Supreme Court cases)
- Office of the Independent Counsel (1998-2000) (appellate litigation of various matters, including *United States v. Hubbell*, 530 U.S. 27 (2000))
- Dow, Cogburn & Friedman (1987-1991) (real estate and commercial law)

SCHOLARLY WORKS:

Books:

BANKRUPTCY AND THE U.S. SUPREME COURT (Cambridge U. Press 2017)

- CHARGING AHEAD: THE GROWTH AND REGULATION OF PAYMENT CARD MARKETS AROUND THE WORLD "Winner of 2006 annual book prize from the American College of Consumer Financial Services Lawyers" (Cambridge U. Press 2006)
- COMMERCIAL FINANCE (Foundation 2017)
- PAYMENT SYSTEMS AND OTHER FINANCIAL TRANSACTIONS (7th ed. Wolters Kluwer 2020) (6th ed. 2016; 5th ed. 2011; 4th ed. 2008; 3rd ed. 2006; 2nd ed. 2003; 1st ed. 1999)
- ELECTRONIC COMMERCE (4th ed. Wolters Kluwer 2011) (3rd ed. 2008; 2nd ed. 2005; 1st ed. 2002) (with Jane K. Winn)
- COMMERCIAL TRANSACTIONS: A SYSTEMS APPROACH (7th ed. Wolters Kluwer 2020) (6th ed. 2016; 5th ed. 2012; 4th ed. 2009; 3rd ed. 2006; 2nd ed. 2003; 1st ed. 1998) (with Robert M. Lawless, Lynn M. LoPucki, Elizabeth Warren & Daniel Keating)
- COMPREHENSIVE COMMERCIAL LAW: STATUTORY SUPPLEMENT (Wolters Kluwer 2003-2021) (with Elizabeth Warren & Jay Lawrence Westbrook)

Articles:

- *Reliable Perfection of Security Interests in Crypto-Currency*, 21 SMU SCI. & TECH. L. REV. 159 (2018)
- Balancing Bankruptcy and Environmental Law: Midlantic National Bank v. New Jersey Department of Environmental Protection, 42 J. SUP. COURT HIST. 101 (2017)
- Putting Stored Value Cards in Their Place, 18 LEWIS & CLARK L. REV. 989 (2014) (with Liran Haim)
- A Fresh Look at State Asset Protection Trust Statutes, 67 VAND. L. REV. 1741 (2014)
- The Idiosyncrasy of Patent Examiners: The Effects of Experience and Attrition, 92 TEXAS L. REV. 2149 (2014)
- Assessing the Optimism of Payday Loan Borrowers, 21 SUP. CT. ECON. REV. 105 (2013)
- After the Great Recession: Regulating Financial Services for Low- and Middle-Income Communities, 69 WASH. & LEE L. REV. 729 (2012)
- A New Look at Patent Quality: Relating Patent Prosecution to Validity, 9 JOURNAL OF EMPIRICAL LEGAL STUDIES 1 (2012) (with Marian Underweiser)

2 | P a g e

- Anticompetitive Regulation in the Payment Card Industry, 7 COMPETITION POLICY INTERNATIONAL, Autumn 2011, at 44
- Adopting, Using, and Discarding Paper and Electronic Payment Instruments: Variation by Age and Race, Federal Reserve Bank of Boston Public Policy, Discussion Paper No. 11-2 (2011)
- Saving up for Bankruptcy, 98 GEO. L. J. 289 (2010) (with Katherine Porter)
- Making Sense of Nation-Level Bankruptcy Filing Rates, in CONSUMER CREDIT, DEBT AND BANKRUPTCY: COMPARATIVE AND INTERNATIONAL PERSPECTIVES 225 (J. Niemi-Kiesiläinen et al., eds., 2009)
- Patterns of Credit Card Use Among Low- and Moderate-Income Households, in INSUFFICIENT FUNDS 257 (M. Barr & R. Blank eds., 2009)
- A Requiem for Sam's Bank, 83 CHI.-KENT L. REV. 953 (2008)
- Just One Click, 108 COLUM. L. REV. 984 (2008) (with Travis Siebeneicher)
- The Disputed Quality of Software Patents, 85 WASH. U. L. REV. 297 (2007) (with John R. Allison)
- Software Patents, Incumbents, and Entry, 85 TEXAS L. REV. 1579 (2007) (with John R. Allison & Abe Dunn)
- *The Supreme Court, the Solicitor General, and Bankruptcy:* BFP v. Resolution Trust Corporation, in BANKRUPTCY STORIES 77 (Robert K. Rasmussen ed. 2007)
- Just Until Payday, 54 UCLA L. REV. 855 (2007) (with Jim Hawkins)
- Patents, Venture Capital, and Software Startups, 36 RESEARCH POL'Y 193 (2007) (with Thomas W. Sager)
- Bankruptcy Reform and the "Sweat Box" of Credit Card Debt, 2007 U. ILL. L. REV. 375
- "Contracting" for Credit, 104 MICH. L. REV. 899 (2006), excerpted version published in BOILERPLATE: THE FOUNDATION OF MARKET CONTRACTS 106 (2007)
- The Commercialization of Open-Source Software: Do Property Rights Still Matter?, 20 HARV. J. L. & TECH. 1 (2006)
- Optimizing Consumer Credit Markets and Bankruptcy Policy, 7 J. THEORETICAL INQUIRIES IN LAW 395 (2006)

- *The Promise of Internet Intermediary Liability*, 47 WILLIAM & MARY L. REV. 239 (2005) (with Seth Belzley), updated and abbreviated version published as *Emerging Frameworks for Policing Internet Intermediaries*, J. INTERNET L., Dec. 2006, at 3
- Making Sense of Payments Policy in the Information Age, 93 GEO. L. J. 633 (2005)
- Do Patents Facilitate Financing in the Software Industry?, 83 TEXAS L. REV. 961 (2005), summarized and updated in WORKING WITHIN THE BOUNDARIES OF INTELLECTUAL PROPERTY: INNOVATION POLICY FOR THE KNOWLEDGE SOCIETY 295 (Rochelle Dreyfuss et al., eds., 2009)
- An Empirical Investigation of Liquidation Choices of Failed High-Tech Firms, 82 WASH. U. L. Q. 1375 (2004)
- Contracts Only with Consent, 152 U. PA. L. REV. 1873 (2004)
- The Rise of State Bankruptcy-Directed Legislation, 25 CARDOZO L. REV. 1805 (2004)
- Regulating Internet Payment Intermediaries, 82 TEXAS L. REV. 681 (2004)
- Credit Cards and Debit Cards in the United States and Japan, 55 VAND. L. REV. 1055 (2002) shorter version published at 20 MONETARY & ECON. STUDIES 123 (2002); excerpted as Credit Cards in the United States and Japan, LAW QUADRANGLE NOTES, April 2001, at 81
- Information Technology and Non-Legal Sanctions in Financing Transactions, 54 VAND. L. REV. 1627 (2001) – excerpted in Japanese as IT to Yuushi Torihiki ni okeru Ho ni yoranai Sankushon (Non-Legal Sanctions in IT Finance Transactions), 1193 JURISUTO 72 (2001)
- The Role of Letters of Credit in Payment Transactions, 98 MICH. L. REV. 2494 (2000) reprinted at 2001 ANNUAL SURVEY OF LETTER OF CREDIT LAW & PRACTICE, 117; excerpted versions appear as Discrepancies in Presentations Against Commercial Letters of Credit, DOCUMENTARY CREDIT WORLD, Nov./Dec. 2000, at 21; and Point of View: Ronald J. Mann Wonders Why, in View of High Discrepancy Rates, Business Continues to Use Letters of Credit, DOCUMENTARY CREDITS INSIGHT, Winter 2001, at 3-4; and Just Can't Break the Habit, TRADE & FORFAITING REV., Apr. 2001, at 20-21

Secured Credit and Software Financing, 85 CORNELL L. REV. 134 (1999)

Verification Institutions in Financing Transactions, 87 GEO. L. J. 2225 (1999)

Strategy and Force in the Liquidation of Secured Debt, 96 MICH. L. REV. 159 (1997)

The Role of Secured Credit in Small-Business Lending, 86 GEO. L. J. 1 (1997) – reprinted at 40 CORP. PRACTICE COMMENTATOR 81 (1998); excerpted in LAWLESS, LOPUCKI & WARREN, SECURED CREDIT (6th ed. 2016); included in 10 Best Corporate and Securities Articles (selected by *Corporate Practice Commentator* for 1998)

Searching for Negotiability in Payment and Credit Systems, 44 UCLA L. REV. 951 (1997)

- *Explaining the Pattern of Secured Credit*, 110 HARV. L. REV. 625 (1997) awarded the 1997-98 Grant Gilmore Award by the American College of Commercial Finance Lawyers
- The First Shall Be Last: A Contextual Argument for Abandoning Temporal Rules of Lien Priority, 75 TEXAS L. REV. 11 (1996)
- *Bankruptcy and the Entitlements of the Government: Whose Money Is It Anyway?*, 70 N. Y. U. L. REV. 993 (1995)

RECENT INVITED PRESENTATIONS:

Bankruptcy and the Supreme Court: ABI Annual Meeting (December 2018); UT Bankruptcy Conference (November 2017)

Blockchain and Financing: ACFA Annual Meeting (October 2018); SMU Tsai Conference (April 2018)

Financial Law Conference – Seminar Moderator (March 2019, March 2013, March 2006)

PROFESSIONAL AFFILIATIONS:

American Law Institute (member) National Bankruptcy Conference (conferee) SCOTUSBlog, IP and Banking Law Commentator Reporter, Amendments to UCC Articles 3, 4, and 4A (2000-2003) Member, ALI Advisory Group on UCC and Holder in Due Course Policy (2014) ALI Adviser, ULC Drafting Committee on Mortgage Registries (2016)

EDUCATION:

J.D. 1985, University of Texas at Austin Magna Cum Laude (First in class) Managing Editor, Texas Law Review

B.A. 1982, History, Rice University, Houston, Texas Magna Cum Laude, Phi Beta Kappa

LANGUAGES: Greek, Latin, Biblical Hebrew, Old English