## Kyu-Won Choi '10 LL.M., Customer Success Architect, DocuSign

Born and raised in Seoul, South Korea, Kyu-Won studied law and economics at the University of Paris Panthéon-Sorbonne (Paris I) before pursuing her LL.M. degree at Columbia Law School. She started her legal career at Sullivan & Cromwell LLP, where she had the opportunity to work across three different offices: New York, Paris and Frankfurt. In 2016, she joined flatexDEGIRO AG, a German fintech company, to develop their business and manage projects to expand internationally. Since 2019, Kyu-Won has been working as a Customer Success Architect at DocuSign Inc., advising the company's enterprise customers on process optimization, governance and communication streamlining around e-signature and contract lifecycle management implementation and deployments of massive scale.